

Local Market Update for February 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

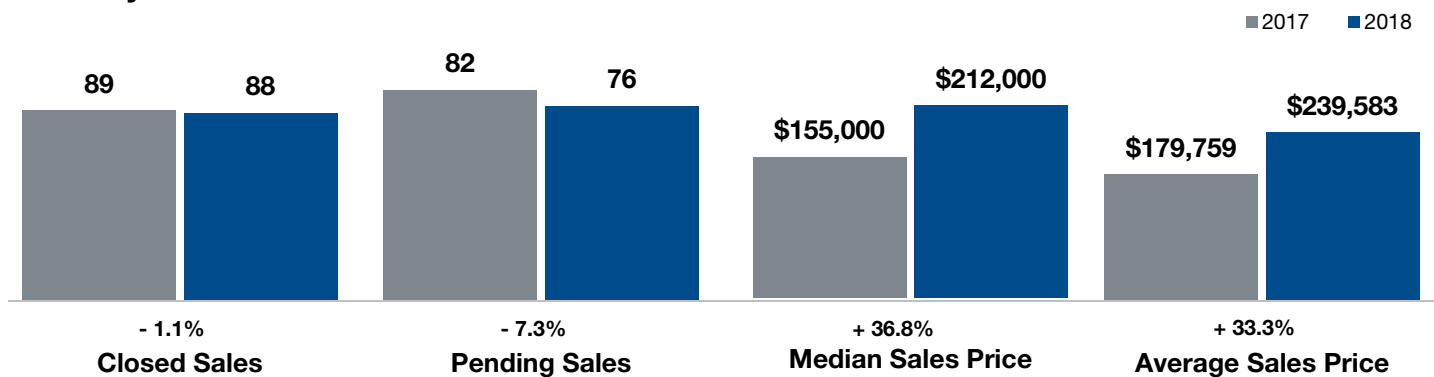


Monroe County

Key Metrics	February			Year to Date		
	2017	2018	Percent Change	Thru 2-2017	Thru 2-2018	Percent Change
New Listings	205	174	- 15.1%	387	344	- 11.1%
Closed Sales	89	88	- 1.1%	177	169	- 4.5%
Median Sales Price	\$155,000	\$212,000	+ 36.8%	\$160,000	\$202,500	+ 26.6%
Percent of Original List Price Received*	96.6%	97.1%	+ 0.5%	97.0%	97.2%	+ 0.2%
Months Supply of Inventory	4.0	3.9	- 2.5%	--	--	--
Inventory of Homes for Sale	615	596	- 3.1%	--	--	--

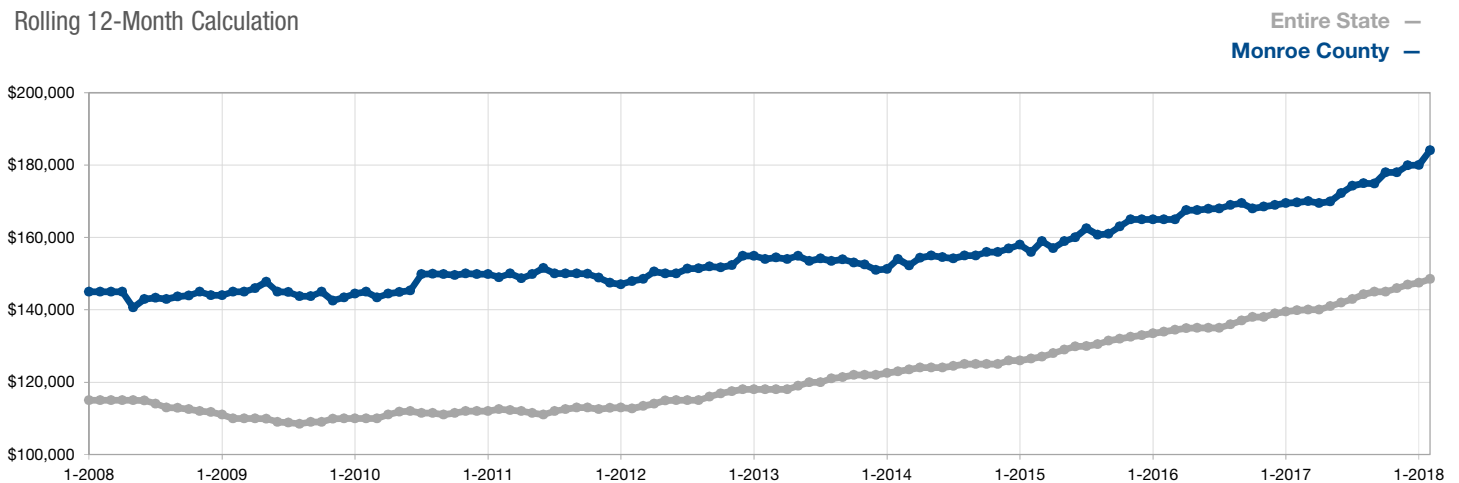
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

February



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.