

Why I do what I do



"I can not say enough wonderful things about Ali. Her level of **professionalism, attention to detail, understanding and work ethic** never wavered throughout the sale and purchase of our home. Ali was not only motivated in selling our home but also making sure we were informed and understood the process and all the details. Ali was available at all times to assist and even helped us to find an engineer for a failed Title V. She **absolutely went above and beyond** when she didn't have to, but that's just the person she is. Thank you so much for selling us the house of our dreams!"

– Amy and Matt Walsh
11/30/2022

"It's hard to find the words to describe our experience with Ali, but some combination of excellent, dedicated, talented and professional would be used. The most important aspect of what Ali brought to the table as our Realtor, was **a sense of calm reassurance that the job would be done and done right**. Being a military family, moving becomes stressful, but Ali made it easy and helped carry the burden. She became family and if I could, I would only use her to buy/sell all of my homes. **Thank you isn't enough for what she did for us.**"

– Andrew Sullivan, United States Coast Guard
9/6/2019

"Ali was **extremely attentive to our needs**, checking out numerous properties on our behalf as we do not reside on the Cape. She responded timely and worked with the selling agent on our behalf. She was quick to point out and address situations that were not in our favor. Ali **made the process of buying our second home easy** and provided us with good professionals for financing and closing. I highly recommend working with Ali. You will be glad you did!"

– Mark and Amy Chiplock
5/28/2021

"Ali was **patient and professional throughout** the whole process of selling my home. Before the house was listed, Ali made sure we were selling the home for the right reasons - she did not push and was not interested in just a quick sale. She encouraged me to undertake a few projects that would help sell the home without overwhelming me. **Ali was very considerate** of my situation as a single owner with teenagers and accommodated our busy schedules for showings and inspections. She made sure all the legal questions were handled behind the scenes along with ensuring the buyers were on track to close on time. Ali was **efficient and compassionate** and cut out to do this kind of work!"

– Nicole Pigott
8/31/2018

"We partnered with Ali when my husband and I were looking for a home on the Cape and we **couldn't have asked for a better partner**. She took the time to talk with us about our situation, what we were looking for, our lifestyle and goals and used this information to guide her throughout our search. She listened so well that she knew exactly which houses were going to be a good fit for us and which were not even before we did! In the end, **the process was smooth and efficient and we ended up finding the right home for us in the right community**. She was available to us throughout the entire process and even afterward. She's a professional, she knows the Cape and knows real estate. We have already recommended her to friends who are looking to make a similar move. She's **top notch!**"

– Omaira Roy
9/12/2022

"Ali was amazing! Not only is she a competent realtor but she was **compassionate, personal and thoughtful** throughout the process. A year ago, we began working with Ali to sell the home of my elderly Mother. This was a delicate transition for my mother from her home of 38 years to a retirement community. **Ali treated her with respect and listened to her** helping her to relax. The sale was put off due to health issues and emotional timing for my mother. Ali was patient, professional, and part of the decision-making to give her more time to be ready. I am forever grateful for Ali and her role in not only selling the house but in smoothing the transition for my mother. Ali is a joy and I would recommend her in an instant!"

– Rama Ziegenhals
5/23/2023

"When my family decided to find our dream summer home on Cape Cod, **Ali was there to help** us in our search. Ali spoke to us for an hour that first night and it was clear **she wanted to understand who we were as a family and what was most important to us** in a home. Ali was very communicative and responsive to all of our needs from when we started looking to the day we closed. It's very clear that Ali has a true understanding of all the Cape has to offer and what her clients' needs are. Thanks, Ali!"

– Jon Cancro
5/12/2023

"When we first decided to buy a second home on the Cape, we weren't sure where we wanted to be located. Ali **helped us narrow our search** to a specific area (Hyannisport and Osterville). When we found a property in Hyannisport, Ali was a great resource in determining how to bid over many rounds of negotiation. As we're getting the house ready for next season, Ali has been there with recommendations for painters and other contractors. **We're thrilled with our new property and the guidance Ali has given us along the way!**"

– Brian and Kelly McManus
12/9/2019

