



## Agent Plan Options

We have options for wherever you are at in your real estate career. Whether you are already a fully functioning experienced agent, just starting out, part time, winding down your career, or simply want to dabble and make a few extra dollars while holding a license, we have a plan for you.

**Flat Rate-** Our most popular plan for the experienced agent and/or Associate Brokers

- \$2880 annual flat rate-can be paid on a 80/20 split or can be paid up front in a single payment of \$2500 thus saving an additional \$380 annually
- \$299 annual E&O insurance paid from first closing or up front to be eligible for \$2500 single payment plan
- \$395 per transaction/doc retention fee collected from your client, or you if you decide to waive it/discount it
- Optional website at \$25 monthly
- You must have a full 2 years in the business as a fully functioning Realtor
- You pay your own MLS fee, business expenses, assistants etc.
- Able to intern new agents ,IF you have an Associate Broker License, for extra income if you so desire, but they must operate under our Intern plan (See intern plan)

**Intern-** New licensees with little or no experience selling real estate, newer agents with less than 2 years since obtaining license, or part time Real Estate Agents.

- 50/50 Commission split with your assigned Broker/Mentor
- All business goes under your assigned Broker/Mentor
- Will receive training on how to be a Real Estate Agent
- May be paid an hourly rate from Broker/Mentor to perform real estate related tasks.
- 2 years as Intern required to move up to the Flat Rate Plan above and operate independently. Must pass eligibility review.
- Can stay on Intern Plan as long as you and assigned Broker/Mentor agree
- Must bring in closed business from your contacts/sphere of influence/personal marketing. If not, you will be required to pay your own monthly MLS fee.
- Pay your own expenses for business cards, marketing, etc

PAL (Preferred Affiliate Licensee)- Agents who no longer want to work as active agents, are retiring and/or work full time elsewhere, but want to keep license in holding and receive referral commissions.

- License transferred to Rolling Real Estate
- Refer clients/business to Rolling Real Estate Llc.
- Receive a 25% commission from total commission paid to Rolling Real Estate from closed transactions referred by you.
- Maintain license as active (renew every 3 years)
- Fulfill annual Continuing Education requirements
- Agree to refer all business to Rolling Real Estate
- Able to attend all Google team meetings and any other training offered through Rolling Real Estate, MLS, or any other organization
- Cannot perform real estate related activities such as showing houses and writing offers etc.