Real Estate News September 2021



We have dubbed this year as the Wild, Weld, West. Low inventory, a growing buyer segment, and low mortgage rates have contributed to an unprecedented year across the country. Buyers are taking risks to beat competitors in a fast paced market. If you have been thinking about selling, it raises the question, where do I go next? If you are buying, you are wondering how far you will go to get the house. There may be a little ease off coming our way. Experts are saying that this charged market is showing signs of gradually moving back to something approximating normal¹.

This issue has tips from our blog for buying and selling at the same time, Muskegon County statistics for August 2021 and YTD, our featured agent bio, and links to articles explaining what is coming next in the real estate market.

LATEST FROM OUR **BLOG**

www.nedeaurealtor.com/blog/

A hot real estate market like the one we're in now gives you the chance to cash in on some serious equity from your home sale. It can also make buying your next home a bit of a juggling act.

We can help! Check out our latest article for our top 9 tips on how to make a smooth transition from your old home into a new one.



MEET AN AGENT

GINA LOERA

REALTOR® SRS, ABR, SDP (231) 744-6219 ext. 114



Gina, a resident of North Muskegon, has been a REALTOR® since 2018. She has been top salesperson in our office many times over the last several years. She enjoys flipping homes with her husband and has a great eye for staging.

MARKET/MINUTE

Muskegon County	August 2021	YTD
Avg. List Price	\$276,595	\$220,883
Avg. Sold Price	\$296,904	\$216,312
Avg. CDOM	12	21

For statistics in your area contact us at info@nedeaurealtor.com

More Info

¹What To Expect in the 2022 Housing Market Fortune.com Will The Housing Market Cool Off By Fall? Here's What **Experts Predict** Forbes.com