



March 2023 Statistics

HOUSE SALES

Year to Date

| Location | Sold Listings | Inventory | Avg. Sales Price | Days on Market | Median Sales Price |
|--------------|---------------|------------|------------------|----------------|--------------------|
| Boulder | 75 | 196 | \$1,636,237 | 46 | \$1,357,000 |
| Erie | 47 | 85 | \$786,893 | 43 | \$735,000 |
| Lafayette | 18 | 44 | \$999,761 | 41 | \$825,000 |
| Longmont | 74 | 174 | \$764,433 | 43 | \$603,000 |
| Louisville | 12 | 13 | \$1,075,311 | 52 | \$936,367 |
| Lyons | 5 | 17 | \$740,000 | 90 | \$835,000 |
| Mountains | 18 | 51 | \$1,161,389 | 59 | \$990,000 |
| Niwot | 5 | 11 | \$1,835,800 | 25 | \$1,950,000 |
| Plains | 27 | 82 | \$1,732,724 | 57 | \$1,195,000 |
| Superior | 5 | 6 | \$1,098,320 | 85 | \$1,120,000 |
| Total | 286 | 679 | | | |

| Location | Sold Listings | | | Average Sales Price | | |
|--------------|---------------|-------------|--------|---------------------|-------------|--------|
| | Thru Mar-22 | Thru Mar-23 | % Chg | Thru Mar-22 | Thru Mar-23 | % Chg |
| Boulder | 176 | 147 | (16.5) | \$1,691,668 | \$1,720,691 | 1.7 |
| Erie | 110 | 103 | (6.4) | \$859,224 | \$777,652 | (9.5) |
| Lafayette | 51 | 36 | (29.4) | \$1,010,216 | \$902,706 | (10.6) |
| Longmont | 26 | 55 | 111.5 | \$758,044 | \$745,197 | (1.7) |
| Louisville | 39 | 25 | (35.9) | \$1,156,241 | \$994,449 | (14.0) |
| Lyons | 12 | 11 | (8.3) | \$1,119,750 | \$817,435 | (27.0) |
| Mountains | 54 | 37 | (31.5) | \$1,195,444 | \$1,253,692 | 4.9 |
| Niwot | 12 | 9 | (25.0) | \$2,171,875 | \$1,738,500 | (20.0) |
| Plains | 51 | 72 | 41.2 | \$1,337,498 | \$1,467,204 | 9.7 |
| Superior | 26 | 12 | (53.8) | \$964,846 | \$947,783 | (1.8) |
| Total | 557 | 507 | | | | |

| Location | Days on Market | | | Median Sales Price | | |
|------------|----------------|-------------|--------|--------------------|-------------|--------|
| | Thru Mar-22 | Thru Mar-23 | % Chg | Thru Mar-22 | Thru Mar-23 | % Chg |
| Boulder | 45 | 54 | 20.0 | \$1,425,000 | \$1,357,000 | (4.8) |
| Erie | 21 | 49 | 133.3 | \$790,000 | \$730,000 | (7.6) |
| Lafayette | 29 | 51 | 75.9 | \$838,563 | \$786,500 | (6.2) |
| Longmont | 26 | 55 | 111.5 | \$605,000 | \$620,325 | 2.5 |
| Louisville | 24 | 65 | 170.8 | \$597,500 | \$575,500 | (3.7) |
| Lyons | 68 | 149 | 119.1 | \$942,500 | \$835,000 | (11.4) |
| Mountains | 60 | 100 | 66.7 | \$880,000 | \$940,000 | 6.8 |
| Niwot | 53 | 88 | 66.0 | \$2,225,000 | \$1,937,500 | (12.9) |
| Plains | 90 | 58 | (35.6) | \$940,500 | \$1,033,500 | 9.9 |
| Superior | 19 | 76 | 300.0 | \$593,612 | \$692,524 | 16.7 |

CONDO & TOWNHOME SALES

March 2023 Statistics

Year to Date

| Location | Sold Listings | Inventory | Avg. Sales Price | Days on Market | Median Sales Price |
|--------------|---------------|------------|------------------|----------------|--------------------|
| Boulder | 41 | 75 | \$590,525 | 51 | \$549,000 |
| Erie | 9 | 14 | \$508,554 | 92 | \$549,990 |
| Lafayette | 14 | 18 | \$418,936 | 41 | \$381,500 |
| Longmont | 26 | 77 | \$440,762 | 83 | \$454,685 |
| Louisville | 4 | 5 | \$716,645 | 28 | \$736,850 |
| Lyons | 0 | 0 | \$0 | 0 | \$0 |
| Mountains | 1 | 2 | \$475,000 | 26 | \$475,000 |
| Niwot | 3 | 1 | \$307,333 | 25 | \$282,000 |
| Plains | 8 | 4 | \$443,113 | 27 | \$429,000 |
| Superior | 11 | 24 | \$710,211 | 66 | \$780,000 |
| Total | 117 | 220 | | | |

| Location | Sold Listings | | | Average Sales Price | | |
|--------------|---------------|-------------|--------|---------------------|-------------|--------|
| | Thru Mar-22 | Thru Mar-23 | % Chg | Thru Mar-22 | Thru Mar-23 | % Chg |
| Boulder | 171 | 109 | (36.3) | \$677,664 | \$611,819 | (9.7) |
| Erie | 28 | 24 | (14.3) | \$491,028 | \$495,221 | 0.9 |
| Lafayette | 48 | 29 | (39.6) | \$502,259 | \$450,698 | (10.3) |
| Longmont | 61 | 59 | (3.3) | \$469,411 | \$474,333 | 1.0 |
| Louisville | 14 | 11 | (21.4) | \$633,339 | \$678,187 | 7.1 |
| Lyons | 0 | 0 | N/A | \$0 | \$0 | N/A |
| Mountains | 1 | 2 | 100.0 | \$400,000 | \$347,473 | (13.1) |
| Niwot | 2 | 3 | 50.0 | \$315,500 | \$307,333 | (2.6) |
| Plains | 23 | 16 | (30.4) | \$509,127 | \$455,713 | (10.5) |
| Superior | 17 | 21 | 23.5 | \$593,612 | \$692,524 | 16.7 |
| Total | 365 | 274 | | | | |

| Location | Days on Market | | | Median Sales Price | | |
|------------|----------------|-------------|--------|--------------------|-------------|--------|
| | Thru Mar-22 | Thru Mar-23 | % Chg | Thru Mar-22 | Thru Mar-23 | % Chg |
| Boulder | 51 | 52 | 2.0 | \$518,000 | \$507,500 | (2.0) |
| Erie | 29 | 76 | 162.1 | \$491,255 | \$535,000 | 8.9 |
| Lafayette | 57 | 61 | 7.0 | \$518,033 | \$438,000 | (15.4) |
| Longmont | 20 | 68 | 240.0 | \$441,000 | \$476,420 | 8.0 |
| Louisville | 12 | 54 | 350.0 | \$597,500 | \$575,500 | (3.7) |
| Lyons | 0 | 0 | N/A | \$0 | \$0 | N/A |
| Mountains | 1 | 57 | 5600.0 | \$400,000 | \$347,473 | (13.1) |
| Niwot | 2 | 25 | 1150.0 | \$315,500 | \$282,000 | (10.6) |
| Plains | 49 | 29 | (40.8) | \$415,000 | \$434,000 | 4.6 |
| Superior | 19 | 76 | 300.0 | \$607,110 | \$687,900 | 13.3 |

Data Source: IRES- Information Real Estate Services