Let Us Find Your 4Ever Home!

## 4EVER HOMES

KELLERWILLIAMS.

## ROCKY INSIGHTS

YOUR PREMIER COLORADO REAL ESTATE NEWSLETTER

## JANUARY 2025



### **WELCOME!**

We are delighted to extend a warm welcome to you as we present the latest edition of our real estate newsletter, your ultimate guide to all things happening in our vibrant community. In these pages, you'll discover insightful market updates, valuable tips for buyers and sellers, and much more. Whether you're considering buying, selling, or staying put, our newsletter is designed to keep you informed and inspired.

This month in *Your Own Backyard*, we look at Exploring Colorado's Scenic Railroads. Check out our article for fascinating facts and history. Also, check out our new Recipe section!

### MARKET TRENDS REPORT

Our market trends report for the Metro Denver and Northern Colorado areas, and Mortgage Watch, gives you a closer look at the ever-evolving real estate landscape, delivering key information on pricing, inventory, and investment opportunities.



## FOLLOW US ON SOCIAL MEDIA TO GET WEEKLY MARKET UPDATES @4everhomescolorado



### **DENVER METRO AREA**

As of December 31, 2024, Denver Metro Association of Realtors®

6,888
Active
Listings

1,840 New Listings 2,459

Pending Sales 56

Avg Days on Market

689K

AVG Close Price 99%

Price to List Ratio

## Mortgage Watch

Source: Mortgage News Daily

The MND Rate Index is the best way to follow day-to-day movement in mortgage rates. The index is driven by real-time changes in actual lender rate sheets.



### Mortgage News Daily - Rate Index

Frequency: Daily | Data Source: Mortgage News Daily

The MND Rate Index is the best way to follow day-to-day movement in mortgage rates. Our index is driven by real-time changes in actual lender rate sheets. This has two **huge advantages**, timeliness and accuracy. Read more below

			Chan	nge		52	Week Ran	ge
Average Rates	Current	1 day	1 week	1 month	1 year	Low		High
30 Yr. Fixed	7.08%	+0.01% 🛧	-0.16% 🕹	+0.16% 🛧	+0.20% 🛧	6.11%		7.52%
15 Yr. Fixed	6.50%	+0.02% 🛧	-0.03% 🕹	+0.30% 🛧	+0.35% 🛧	5.54%		6.91%
30 Yr. FHA	6.47%	-0.01% 🕹	-0.08% 🕹	+0.21% 🛧	+0.32% 🛧	5.65%		7.00%
30 Yr. Jumbo	7.35%	+0.00% —	-0.07% 🕹	+0.20% 🛧	+0.25% 🛧	6.37%		7.68%
7/6 SOFR ARM	6.97%	-0.01% 🕹	-0.13% 🕹	+0.14% 🛧	+0.72% 🛧	5.95%		7.55%
30 Yr. VA	6.48%	-0.02% 🕹	-0.09% 🕹	+0.20% 🛧	+0.31% 🛧	5.66%		7.03%



## Why It's Important to Use a Realtor When Purchasing a New Build

Buying a new build home can be an exciting journey. However, many buyers

make the mistake of thinking they don't need a real estate agent when purchasing directly from a builder. Here's why it's essential to work with an experienced real estate agent, even for new constructions.

#### 1. Builder's Sales Representative Works for the Builder

The builder employs the sales representative at the construction site, meaning their loyalty lies with the builder's interests. Their goal is to sell homes at the highest price possible, so having your own agent ensures that someone is advocating for your best interests.

#### 2. Expert Negotiation and Guidance

Even though new homes often have set prices, an agent can help you negotiate additional upgrades, incentives, or closing costs. Agents understand market trends and can advise on when to push for a better deal or when the builder's offer is competitive.

#### 3. Insight into the Market and Neighborhood

Agents are knowledgeable about the local real estate market and future neighborhood developments, which helps determine whether the price is fair and whether the area will appreciate over time. They can also advise on which upgrades or features will add resale value.

#### 4. Understanding the Legal and Paperwork

The contract for a new build can be complex. Agents are familiar with these legal documents and can ensure you understand the terms, timelines, and contingencies, helping to avoid costly mistakes. They also coordinate inspections and appraisals to ensure you get the best value.

#### 5. It's Usually Free for Buyers

In most cases, the builder pays the Buyer's Agent (BA) compensation, not you\*. This means you get expert advice and representation at no additional cost.

Using a real estate agent when buying a new build offers protection, valuable market knowledge, and negotiating power—all of which can make a significant difference in your home-buying experience.

\*Not all builders offer BA compensation. Please talk to your Real Estate Agent and check your Buyer's Broker's Compensation Agreement and Exclusive Right-to-Buy Listing Contract for details. All BA compensation is negotiable.



# WENEED YOUR VENDORS!

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- Electricians
- Plumbers
- General Contractors
- Fencing
- Decking
- Painters
- HVAC
- and more!

IF YOU KNOW OF
RELIABLE HOME
SERVICE BUSINESSES,
WE'D LOVE TO HEAR
ABOUT THEM!

DROP US AN EMAIL OR FILL OUT OUR HANDY VENDOR FORM







- Use small spruce trees or branches, pine cones, or a pine wreath.
- Use a natural color scheme.
- Use candlesticks in wintery colors like light blue to create a cozy, understated look.
- Rearrange your furniture for a fresh look or add soft throws and pillows for extra comfort.

### OVERCOME THE AFTER-CHRISTMAS HOME DECOR BLUES

- Add warm, ambient lighting with candles or string lights.
- Layer textiles using chunky knit blankets, faux fur throws, and linen throws to keep warm and add visual interest.
- Bring the outdoors inside with potted plants, window boxes, and hanging plants.









## Real Estate Investing



Understand the market that you would like to invest in. What is the neighborhood like? What are the current home values in the neighborhood?



Now that you've picked your investment area, what's your exit strategy? Are you a flipper? Do you enjoy engaging with tenants? Or would you like to simply collect passive income?



Now that you know your area, numbers, and exit strategy. How will you finance ths investment?

## THERE ARE MANY OPTIONS NO MATTER WHAT LEVEL OF INVESTOR YOU ARE





## seller 101

## Net Proceeds Reflect your true earnings

- Net proceeds are what you get after all selling costs, including real estate agent compensation, closing costs, repairs, and any outstanding mortgage balance, are deducted from the sale price.
- The list price is just a starting point for negotiations. What really matters is how much you keep after the sale. For example, a house listed at \$600,000 might net you less than a house listed at \$590,000, depending on the terms of the sale and associated costs.

We Are Your Trusted Real Estate Expert.

Ready to sell or just want to talk?

Give us a call!

303-404-0404

Kevin Hups, Realtor® | Jill Hups, Realtor®





Visitors attending an open house independently do not need a written Buyer's Agent agreement.



However, if a buyer wants an agent to show them properties that aren't holding open houses, a written agreement will be necessary.



## HOUSE HUNTING?

### HERE ARE THE TOP 5 MUST-DOS!



**Set Your Budget:** Determine your budget and get pre-approved for a mortgage. Knowing your financial boundaries is the first step to a successful house hunt.



**Define Your Priorities:** List your must-haves and nice-to-haves. Prioritize features, location and make your search easier.



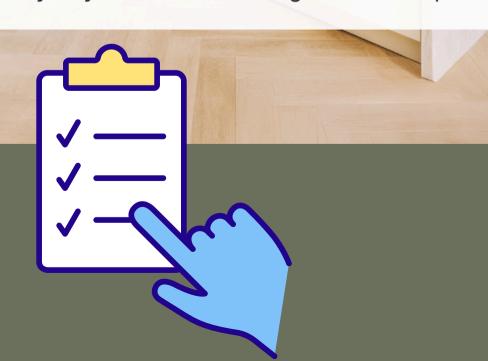
**Research Neighborhoods:** Investigate prospective areas for safety, schools, amenities and future growth. Find the perfect community for your family.



**Attend Open Houses:** Explore properties to get a feel for layout and condition. Don't forget to take notes and pictures to compare later.



**Hire a Realtor:** A professional can guide you through the process, negotiate and help you make the best choice. They're your house hunting secret weapon!

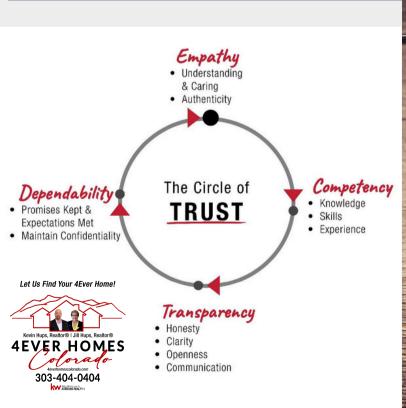


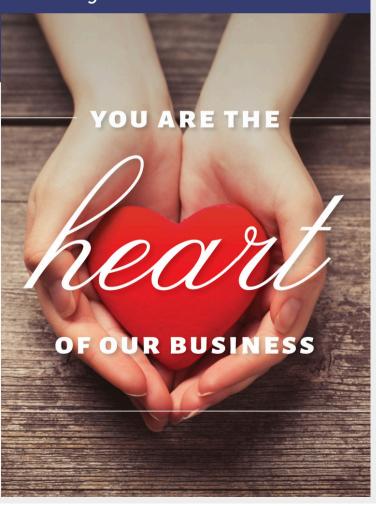
## At 4Ever Homes Colorado

we're committed to being your go-to real estate team. Whether **buying or selling**, it's our mission to educate and guide you through the homeownership process.

Not ready to buy or sell? We LOVE referrals!

Contact us today at (303) 404-0404 to explore your options and take a step closer to your 4ever home!





#### **BUILD MORE WEALTH WITH YOUR HOME!**









### ONE-PAN TUSCAN CHICKEN

Courtesy of The Kitchn (https://www.thekitchn.com/tuscan-chicken-recipe-23624913)

#### **Ingredients**

- 1 small yellow onion
- 3 cloves garlic
- 1/2 cup drained oil-packed sun-dried tomatoes (2 1/2 ounces)
- 1 ounce Parmesan cheese (1/2 cup firmly packed freshly grated or 1/3 cup store-bought grated)
- 2 large boneless, skinless chicken breasts (1 1/2 to 2 pounds total)
- 11/2 teaspoons kosher salt, divided
- 1/2 teaspoon freshly ground black pepper
- 2 to 3 tablespoons olive oil, divided
- 2 teaspoons dried Italian seasoning
- 5 ounces baby spinach (about 5 packed cups)
- 11/4 cups heavy cream

#### Instructions

- 1. Dice 1 small yellow onion (about 2/3 cup). Mince 3 garlic cloves. Thinly slice 1/2 cup drained oil-packed sun-dried tomatoes. Finely grate 1 ounce Parmesan cheese if needed (about 1/2 cup lightly packed), or measure out 1/3 cup store-bought grated.
- 2. Cut 2 large boneless, skinless chicken breasts in half horizontally (also known as butterflying). Pat dry with paper towels. Season all over with 1 teaspoon of the kosher salt and 1/2 teaspoon black pepper.
- 3. Heat 1 tablespoon of the olive oil in a large skillet over medium-high heat until shimmering. Add half of the chicken in a single layer and sear

- until browned, 3 to 5 minutes per side. Transfer to a large plate (the chicken will not be cooked through). Add 1 tablespoon of the olive oil to the pan and repeat browning the remaining chicken. Transfer to the same plate.
- 4. Reduce the heat to medium. Add the remaining 1 tablespoon olive oil, if needed, and heat until shimmering. Add the onion and cook, stirring occasionally until softened, 2 to 3 minutes. Add the garlic, sun-dried tomatoes, and 2 teaspoons dried Italian seasoning. Cook until fragrant, 30 seconds to 1 minute. Add 5 ounces baby spinach a handful at a time. Cook, stirring regularly, until just wilted, 1 to 2 minutes.
- 5. Add the Parmesan, 1 1/4 cups heavy cream, and the remaining 1/2 teaspoon kosher salt. Bring to a simmer, scraping up any browned bits from the bottom of the pan with a wooden spoon. Reduce the heat to maintain a gentle simmer. Return the chicken and any accumulated juices on the plate to the pan and cook until the chicken is cooked through and registers at least 165°F on an instant-read thermometer, 4 to 7 minutes.



## YOUR OWN BACKYARD

Have you ever explored the wonders of your own backyard? This new monthly article will unveil Colorado trivia, delve into conspiracy theories, highlight must-see places, and more – a blend of familiar facts and intriguing discoveries that might leave you saying, "What the heck?" Enjoy!



## Exploring Colorado's Scenic Railroads

Colorado's scenic railroads offer an unforgettable way to experience the state's breathtaking landscapes, rich history, and charming mountain towns. These iconic train journeys blend stunning views with stories of the state's mining and pioneer heritage. Here's a look at some of the most beloved railways across Colorado:

#### **Durango & Silverton Narrow Gauge Railroad**

This historic steam-powered train takes passengers through the rugged San Juan Mountains, offering jaw-dropping views of cliffs, rivers, and forests. Originally built to transport silver and gold, it now provides a nostalgic trip back in time.





#### Georgetown Loop Railroad

Nestled in the Rocky Mountains, this narrow-gauge railroad connects Georgetown and Silver Plume. The train ride features steep grades, sharp curves, and the famous Devil's Gate High Bridge, making it a thrilling journey.

#### **Cumbres & Toltec Scenic Railroad**

Crossing the Colorado-New Mexico border, this railway is America's highest and longest narrow-gauge railroad. The route offers majestic views of high desert, mountain meadows, and historic mining towns.





#### The Broadmoor Manitou and Pikes Peak Cog Railway

This cog railway ascends to the summit of Pikes Peak, one of Colorado's most famous fourteeners. The journey offers panoramic views of alpine forests, rugged peaks, and distant plains.

#### **Royal Gorge Route Railroad**

Running along the Arkansas River, this train passes through the dramatic Royal Gorge. Highlights include the towering cliffs, the famous suspension bridge, and gourmet dining onboard.



#### Leadville, Colorado & Southern Railroad

Located in the heart of the Rockies, this railroad offers a tranquil ride through the Arkansas River Valley with views of Colorado's two highest peaks, Mount Elbert and Mount Massive.

#### Cripple Creek & Victor Narrow Gauge Railroad

Step into the past on this charming railroad, which offers a short yet scenic ride through mining country. The journey includes fascinating commentary on the area's gold rush history.





#### California Zephyr

One of America's most famous Amtrak routes, the California Zephyr travels from Chicago to San Francisco, cutting through Colorado's stunning Rocky Mountains along the way. Highlights include Glenwood Canyon and the Continental Divide.

#### **Southwest Chief**

Connecting Chicago to Los Angeles, this Amtrak route traverses southern Colorado, offering scenic views of wide-open plains, mountain backdrops, and historic towns.





#### Rockies to the Red Rocks via the Rocky Mountaineer

This luxurious train journey connects Denver to Moab, Utah, with an overnight stay in Glenwood Springs. Passengers enjoy incredible views of canyons, red rock formations, and river valleys, all in first-class comfort.

Whether you're a history enthusiast or simply looking to marvel at Colorado's natural beauty, these railroads provide a timeless and unique adventure through the heart of the Rockies.

#### BUSINESS SPOTLIGHT OF THE MONTH

Each month, we shine a light on a local business, celebrating their contributions and excellence within our community.

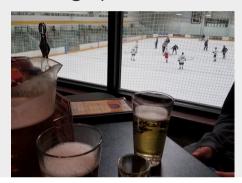
#### **Benders Bar & Grill**

10710 Westminster Blvd Westminster, CO 80020 303-974-5215

https://bendersbarandgrill.com/



Hockey-themed restaurant at the Westminster Ice Rink at the Promenade. Serving up diverse bar bites and a great view of the ice rink.







PREVIOUS BUSINESS SPOTLIGHTS



North Side Tavern 12708 Lowell Blvd Broomfield, CO 80020 (303) 466-8643



Wishbone Restaurant 9701 Federal Blvd Westminster, CO 80031 (303) 465-6204



Los Arcos Mexican Restaurant 4991 W 80Th Ave Westminster, CO 80030 (303) 426-8523



**Navah Coffee Shop** 3013 W 104th Ave Ste 700 Westminster, CO 80031 (303) 955-4382



**Lisa Anne's Country Cupboard** 12400 First St Thornton, CO 80241 (303) 255-2024



Colorado Sound Studios 3100 W 71st Ave Westminster, CO 80030 (303) 430-8811



**Topgolf** 16011 Grant St Thornton, CO 80023 (303) 785-6350



16:3 Cake Studio Lafayette, CO (303) 747-5884



**Scrumptious** 7523 Grandview Ave. Arvada CO, 80002 (303) 431-2639



**Alamo Drafthouse** 8905 Westminster Blvd, Westminster, CO 80031 (303) 731-3330



Beltran's Mexican Grill & Meat Market 11920 Washington St. Northglenn, CO 80233 (303) 280-7293



**Tokyo House** 3013 W 104th Ave #100 Westminster, CO 80031 (303) 524-9568

## WE'RE HERE TO HELP!

Scan QR code for our handy relocation guide.





https://4everhomescolorado.com/relocating



Colorado is a diverse and beautiful state with a wide range of activities and attractions to enjoy. Whether you're an outdoor enthusiast, a history buff, a foodie, or an art lover, our website has a list of something for everyone!



https://www.4everhomescolorado.com/things-to-do/



#### **DENVER MUSEUM OF DENVER ART MUSEUM NATURE & SCIENCE** 100 W. 14th Ave. Pkwy., Denver 2001 Colorado Blvd., Denver denverartmuseum.org dmns.org January 9 & 27 February 13 January 8\* & 28\* February 25\* March 12 & 24 April 9 & 28 April 28\* May 14 June 4\*\* & 19\* August 21\*\* June 11 July 9 & 21 September 10\*\* & 30\* October 20\* August 13 November 2\*\* & 18\* September 7 & 10 October 8 December 8\* November 2 & 12 Online registration is required. December 10 \*Free from 9am-5pm \*\*Free from 5pm-9pm **DENVER BOTANIC GARDENS AT PLAINS CONSERVATION CENTER DENVER ZOO** 21901 E. Hampden Ave., 2300 Steele St., Denver Aurora | botanicgardens.org denverzoo.org January 18 January 5 & 21 February 22 February 11 March 16 April 7 June 13 November 1, 9 & 17 July 13 December 12 August 15 See website for details. November 16 December 12

#### DENVER BOTANIC GARDENS AT YORK ST. & CHATFIELD FARMS

1007 York St., Denver 8500 W. Deer Creek Canyon Rd., Littleton∣ botanicgardens.org

- January 15
- February 15
- March 9
- April 22
- June 5
- July 3
- August 28
- November 29

#### CLYFFORD STILL MUSEUM

1250 Bannock St., Denver clyffordstillmuseum.org

- February 29
- · April 28
- July 28
- November 2

#### CITY OF LONGMONT MUSEUM

400 Quail Rd., Longmont longmontcolorado.gov

- February 10
- March 9
- April 13
- May 11
- June 8
- July 13
- August 10
- September 14
- October 12
- November 9
- December 14

#### NATIONAL PARKS

#### nps.gov

- January 15
- · April 20
- June 19
- August 4
- September 28
- November 11





## ALWAYS FREE



MUSEUM

ARVADA CENTER
GALLERIES
arvadacenter.org
ROCKY MTN.
MOTORCYCLE
MUSEUM
themotorcyclemuseum.com
COLORADO SPRINGS

US AIR FORCE
ACADEMY VISITOR
CENTER & CHAPEL

**PIONEERS MUSEUM** 

usafa.edu

HUDSON GARDENS -GARDEN AREA hudsongardens.org

COLORADO SPORTS HALL OF FAME coloradosports.org

COLORADO STATE CAPITOL TOUR capitol.colorado.gov PETERSON AIR & SPACE MUSEUM petemuseum.org

CU ART MUSEUM colorado.edu

LOOKOUT MOUNTAIN jeffco.us

CU MUSEUM OF NATURAL HISTORY cumuseum.colorado.edu

RED ROCKS PARK denvergov.org LITTLETON MUSEUM

littletongov.org

GARDEN OF THE GODS

VISITOR CENTER gardenofgods.com

BETTY FORD ALPINE GARDENS bettyfordalpinegardens.org



- Arapahoe Basin: November 2, 2024
- Aspen Highlands: December 14, 2024
- Aspen Mountain: November 28, 2024
- Beaver Creek: November 27, 2024
- Breckenridge: November 8, 2024
- Buttermilk: December 14, 2024
- Copper Mountain: November 8, 2024
- Crested Butte: November 27, 2024
- Eldora: November 15, 2024
- Keystone: November 2, 2024
- Powderhorn: November 22, 2024
- Purgatory: November 16, 2024
- Snowmass: November 28, 2024
- Steamboat: November 23, 2024
- Telluride: November 28, 2024
- Vail: November 15, 2024
- Wolf Creek: October 26, 2024

Some other resorts, like Echo Mountain, Granby Ranch, Hesperus, and Sunlight Mountain Resort, are expected to open as soon as conditions allow, which could be in early December.

For Resorts, Snow Reports, and Ski Passes





# 2024-25 Season Schedule

SEPTEMBER		
SEP. 23*	VS DALLAS	7:00 PM
Sep. 27*	at Dallas	6:00 pm
SEP. 29*	VS UTAH	5:00 PM
	OCTOBER	
OCT. 1*	VSVEGAS	7:00 PM
Oct. 3*	at Vegas	8:00 pm
Oct. 5*	at Utah	5:00 pm
Oct. 9	at Vegas	8:00 pm
OCT. 12	VS COLUMBUS	7:00 PM
OCT. 14	VS NY ISLANDERS	7:00 PM
OCT. 16	VS BOSTON	7:30 PM
OCT. 18	VS ANAHEIM	7:00 PM
Oct. 20	at San Jose	2:00 pm
Oct. 22	at Seattle	8:30 pm
Oct. 24	at Utah	7:00 pm
OCT. 27	VS OTTAWA	7:00 PM
OCT. 28	VS CHICAGO	7:00 PM
OCT. 30	VS TAMPA BAY	7:00 PM
	NOVEMBER	
Nov. 2	at Nashville	6:00 pm
NOV. 5	VS SEATTLE	7:00 PM
Nov. 7	at Winnipeg	6:00 pm
NOV. 9	VS CAROLINA	7:00 PM
NOV. 11	VS NASHVILLE	7:00 PM
NOV. 13	VS LOS ANGELES	8:00 PM
NOV. 15	VS WASHINGTON	7:00 PM
Nov. 18	at Philadelphia	5:00 pm
Nov. 21	at Washington	5:00 pm
Nov. 23	at Florida	4:00 pm
Nov. 25	at Tampa Bay	5:00 pm
NOV. 27	VS VEGAS	8:00 PM
Nov. 29	at Dallas	6:30 pm
NOV. 30	VS EDMONTON	8:00 PM

DECEMBER				
Dec. 3	at Buffalo	5:00 pm		
Dec. 5	at Carolina	5:00 pm		
Dec. 7	at Detroit	5:00 pm		
Dec. 8	at New Jersey	5:00 pm		
Dec. 10	at Pittsburgh	5:00 pm		
DEC. 12	VS UTAH	7:00 PM		
DEC. 14	VS NASHVILLE	7:00 PM		
Dec. 16	at Vancouver	8:30 pm		
Dec. 19	at San Jose	8:30 pm		
Dec. 20	at Anaheim	8:00 pm		
DEC. 22	VS SEATTLE	6:00 PM		
Dec. 27	at Utah	7:00 pm		
DEC. 31	VS WINNIPEG	6:00 PM		
	JANUARY			
JAN. 2	VS BUFFALO	7:00 PM		
JAN. 4	VS MONTREAL	5:00 PM		
JAN. 6	VS FLORIDA	7:00 PM		
Jan. 8	at Chicago	5:30 pm		
Jan. 9	at Minnesota	6:00 pm		
Jan. 11	at Winnipeg	5:00 pm		
JAN. 14	VS NY RANGERS	7:00 PM		
JAN. 16	VS EDMONTON	7:30 PM		
JAN. 18	VS DALLAS	2:00 PM		
JAN. 20	VS MINNESOTA	1:00 PM		
JAN. 22	VS WINNIPEG	7:30 PM		
Jan. 25	at Boston	11:00 am		
Jan. 26	at NY Rangers	11:00 am		
Jan. 28	at NY Islanders	5:30 pm		
JAN. 31	VS ST. LOUIS	7:00 PM		

FEBRUARY				
FEB. 2	VS PHILADELPHIA	1:00 PM		
Feb. 4	at Vancouver	8:00 pm		
Feb. 6	at Calgary	7:00 pm		
Feb. 7	at Edmonton	7:00 pm		
Feb. 22	at Nashville	4:00 pm		
Feb. 23	at St. Louis	4:00 pm		
FEB. 26	VS NEW JERSEY	7:30 PM		
FEB. 28	VS MINNESOTA	7:00 PM		
	MARCH			
MAR. 4	VS PITTSBURGH	7:00 PM		
MAR. 6	VS SAN JOSE	7:30 PM		
MAR.8	VS TORONTO	5:00 PM		
MAR. 10	VS CHICAGO	7:00 PM		
Mar. 11	at Minnesota	6:00 pm		
Mar. 14	at Calgary	7:00 pm		
MAR. 16	VS DALLAS	1:30 PM		
Mar. 19	at Toronto	5:00 pm		
Mar. 20	at Ottawa	5:00 pm		
Mar. 22	at Montreal	5:00 pm		
MAR. 25	VS DETROIT	7:00 PM		
MAR. 27	VS LOS ANGELES	7:00 PM		
MAR. 29	VS ST. LOUIS	2:30 PM		
MAR. 31	VS CALGARY	6:30 PM		
	APRIL			
Apr. 2	at Chicago	7:30 pm		
Apr. 3	at Columbus	5:30 pm		
Apr. 5	at St. Louis	5:00 pm		
APR. 8	VS VEGAS	8:00 PM		
APR. 10	VS VANCOUVER	7:00 PM		
Apr. 12	at Los Angeles	2:00 pm		
Apr. 13	at Anaheim	6:00 pm		

TICKETS: ticketmaster.com

Ball Arena: 1000 Chopper Circle, Denver, CO 80204



## 2024-25 Basketball Season SCHEDULE







OCTOBER				
Oct. 4*	at Boston Celtics	10:00 am		
Oct. 6*	at Boston Celtics	8:00 am		
OCT. 13*	VS PHOENIX SUNS	7:00 PM		
OCT. 15*	VS OKLAHOMA CITY THUNDER	7:00 PM		
Oct. 18*	at Minnesota Timberwolves	6:00 pm		
OCT. 24	VS OKLAHOMA CITY THUNDER	8:00 PM		
OCT. 26	VS LA CLIPPERS	3:00 PM		
Oct. 28	at Toronto Raptors	5:30 pm		
Oct. 29	at Brooklyn Nets	5:30 pm		

NOVEMBER			
Nov. 1	at Minnesota Timberwolves	7:30 pm	
NOV. 2	VS UTAH JAZZ	8:00 PM	
NOV. 4	VS TORONTO RAPTORS	8:00 PM	
NOV. 6	VS OKLAHOMA CITY THUNDER	7:00 PM	
NOV.8	VS MIAMI HEAT	7:00 PM	
NOV. 10	VS DALLAS MAVERICKS	6:00 PM	
Nov. 15	at New Orleans Pelicans	6:00 pm	
Nov. 17	at Memphis Grizzlies	4:00 pm	
Nov. 19	at Memphis Grizzlies	6:00 pm	
NOV. 22	VS DALLAS MAVERICKS	8:00 PM	
Nov. 23	at Los Angeles Lakers	8:30 pm	
NOV. 25	VS NEW YORK KNICKS	7:00 PM	
Nov. 27	at Utah Jazz	7:00 pm	

#### \*Preseason Games

Home Games are in ALL CAPS. Game times are Mountain Time. Schedule subject to change.

DECEMBER				
Dec. 1	at LA Clippers	8:00 pm		
DEC. 3	VS GOLDEN STATE WARRIORS	8:00 PM		
Dec. 5	at Cleveland Cavaliers	5:00 pm		
Dec. 7	at Washington Wizards	5:00 pm		
Dec. 8	at Atlanta Hawks	4:00 pm		
Dec. 19	at Portland Trail Blazers	8:00 pm		
Dec. 22	at New Orleans Pelicans	5:00 pm		
DEC. 23	VS PHOENIX SUNS	8:00 PM		
Dec. 25	at Phoenix Suns	8:30 pm		
DEC. 27	VS CLEVELAND CAVALIERS	7:00 PM		
DEC. 28	VS DETROIT PISTONS	7:00 PM		
Dec. 30	at Utah Jazz	7:00 pm		

	JANUARY	
JAN. 1	VS ATLANTA HAWKS	7:00 PM
JAN. 3	VS SAN ANTONIO SPURS	7:00 PM
Jan. 4	at San Antonio Spurs	6:00 pm
JAN. 7	VS BOSTON CELTICS	8:00 PM
JAN. 8	VS LA CLIPPERS	7:00 PM
JAN. 10	VS BROOKLYN NETS	7:00 PM
Jan. 12	at Dallas Mavericks	1:00 pm
Jan. 14	at Dallas Mavericks	7:30 pm
JAN. 15	VS HOUSTON ROCKETS	7:00 PM
Jan. 17	at Miami Heat	6:00 pm
Jan. 19	at Orlando Magic	4:00 pm
JAN. 21	VS PHILADELPHIA 76ERS	8:00 PM
JAN. 23	VS SACRAMENTO KINGS	7:00 PM
Jan. 25	at Minnesota Timberwolves	1:00 pm
Jan. 27	at Chicago Bulls	6:00 pm
Jan. 29	at New York Knicks	5:30 pm
Jan. 31	at Philadelphia 76ers	5:30 pm

Home Games are in ALL CAPS. Game times are Mountain Time. Schedule subject to change.

FEBRUARY		
Feb. 1	at Charlotte Hornets	5:00 pm
FEB.3	VS NEW ORLEANS PELICANS	7:00 PM
FEB. 5	VS NEW ORLEANS PELICANS	8:00 PM
FEB. 6	VS ORLANDO MAGIC	7:00 PM
Feb. 8	at Phoenix Suns	7:00 pm
FEB. 10	VS PORTLAND TRAIL BLAZERS	7:00 PM
FEB. 12	VS PORTLAND TRAIL BLAZERS	7:00 PM
FEB. 20	VS CHARLOTTE HORNETS	7:00 PM
FEB. 22	VS LOS ANGELES LAKERS	6:30 PM
Feb. 24	at Indiana Pacers	5:00 pm
Feb. 27	at Milwaukee Bucks	5:30 pm
Feb. 28	at Detroit Pistons	5:00 pm

	MARCH	
Mar. 2	at Boston Celtics	11:00 am
MAR. 5	VS SACRAMENTO KINGS	7:00 PM
MAR. 7	VS PHOENIX SUNS	8:00 PM
Mar. 9	at Oklahoma City Thunder	11:00 am
Mar. 10	at Oklahoma City Thunder	6:00 pm
MAR. 12	VS MINNESOTA TIMBERWOLVES	8:00 PM
MAR. 14	VS LOS ANGELES LAKERS	7:30 PM
MAR. 15	VS WASHINGTON WIZARDS	7:00 PM
Mar. 17	at Golden State Warriors	8:00 pm
Mar. 19	at Los Angeles Lakers	8:00 pm
Mar. 21	at Portland Trail Blazers	8:00 pm
Mar. 23	at Houston Rockets	5:00 pm
MAR. 24	VS CHICAGO BULLS	7:00 PM
MAR. 26	VS MILWAUKEE BUCKS	7:00 PM
MAR. 28	VS UTAH JAZZ	7:00 PM

Home Games are in ALL CAPS. Game times are Mountain Time. Schedule subject to change.

#### MEET THE TEAM

#### KEVIN HUPS. Realtor®

- Member of the National Association of
- Dealtors (NAD)
- Member of the Colorado Realtor Association (CAR)
- Member of the Denver Metro Association of REALTORS® (DMAR)



#### IILL HUPS. Realtor®

- Member of the National Association of Realtors (NAR)
- · Member of the Colorado Realtor Association
- Member of the Denver Metro Association of REALTORS® (DMAR)

**4Ever Homes Colorado** functions under the umbrella of Keller Williams Avenues Realty, offering our company the essential corporate backing needed in today's competitive real estate landscape.

As a team and individuals, Kevin and Jill Hups' paramount goal is to furnish clients with topnotch customer service, underscored by integrity, forthrightness, and complete transparency. Whether you're in the market to buy or sell, rest assured that 4Ever Homes Colorado is fully committed to being your unwavering partner, dedicated to turning your real estate journey into a cherished memory.

Realtors with Insight. As a Colorado natives, we possess valuable insight into the state, including its stunning landscapes, urban centers, rural communities, and natural features like mountains and plains. Our network of colleagues within the community, church, construction, writing, real estate industries, as well as our role as Colorado Realtor®, has allowed us to provide that same valuable insight into helping you find a home.

**Realtors that Care.** One of our core strengths is providing personalized attention to each client, and understanding their unique needs, preferences, and budget constraints. By tailoring services to their specific requirements, we aim for a smooth and stress-free home buying or selling process. You can rely on my expertise and guidance to navigate the complexities of the real estate market in Colorado.

Foundation of Trust. Building a foundation of trust with you is crucial, and we achieve this through open communication, integrity, honesty, transparency, and an ethical approach to each real estate transaction. Our goal is to take the burden of stress away from you during the home buying or selling journey, thus allowing you to focus on making informed decisions with confidence.

Whether buying or selling, you can be sure we will be there for you 100%, turning your experience into a wonderful memory as we help you find your 4ever home!

Let Us Find Your 4Ever Home!















